

Whole life has cash value

- 1 You're borrowing from yourself? At interest even!?
- 2 They only offer cash value because they wouldn't be able to offer coverage past term without higher premiums and now they have to justify that.
- 3 If you do take out the money for an investment or special needs, that is deducted from the benefit until you pay it back – you can't have it both ways.

So.. Wouldn't be better to just save and invest on your own? Decouple investment from Risk coverage.
Enter Term..

Term is cheaper and only when you need it

- 1 If you need the lump sum benefit throughout, what's the magic number for the Term age? It's as if you want to die so you don't lose the money!
- 2 If that amount was enough at the beginning, why do you need all of it at the end? All those years are paid for. You didn't die yet.
- 3 You're getting Term because you don't believe in mixing investing with insurance. So why do you need to keep a nest egg? That's what a 401k is for.
- 4 You can further save if we don't have to pay it all out at once. We only need to *price the risk of the Present Value* of future benefits.
- 5 On the flip side, you don't have to budget a huge payout to last indefinitely.

All that means..

Pure insurance until your family is independent of you. You can afford to invest on your terms with freedom.